



Rate Card - Private Homes
(Villa Messina, Casa Arkati, Roseville)

We are proud of the quality of care we offer, and that it can be enjoyed by so many:

- We offer a high degree of flexibility in the pricing of your personal requirements, choose your room, the level of care you prefer, even your meal choices will allow us to give you the best possible value for money.
- We also offer flexibility in the length of stay. You may choose to stay with us either on a short or long term basis, you may come for a period of convalescence or may choose to take up full residential status.
- Our easy care arrangements allow you to consider many ways of paying for our services- weekly or monthly rent, lump sum payment, discounted annual rates etc.
- Our residents have no need to worry about house security and maintenance, electricity and water bills, buying and cooking food, laundry, hiring a maid or nurse, ironing their clothes and a thousand other little costs and concerns.

1. Monthly Option

By far the most popular method of payment used by most of our Residents. As a resident, you will be invoiced monthly in advance for your accommodation fees. On the same monthly invoice you will receive your extra expenses billed monthly in arrears. These extra expenses would generally consist of doctor's visit, medicines, nappies, telephone expenses, and newspaper. The company also offers other services such as hairdressing, physiotherapy, podologist and other services which will also be charged monthly in arrears depending on usage. Invoices issued are payable within seven days from receipt of invoice.

2. 6 Monthly Option

Residents can also choose to pay 6 months in advance. This option is beneficial for the residents as it gives the option to lower the daily rate. Any residents who avail themselves of this option will be given 10 days of accommodation free of charge. This means that the resident pays for 6 months (183 days) and will stay for 6 months plus 10 days (193 days). Any unutilised accommodation fees are refunded back. The refund made will not include the benefit of the 10 days discount.

Example:

If your rate is of €35 per day

- With 6 monthly in advance option, you pay €6,405 for 6 months
- Daily rate would reduce to €33.19 per day instead of €35 per day
- 6 monthly saving would be €350 equivalent to a 5.2% discount



3. Yearly in Advance Option

Residents wishing to avail themselves of further lowering their daily accommodation rate may do so by paying one year accommodation fees in advance. By choosing this option, you will be given a special discount as you will pay for 12 months of accommodation and will stay for 13 months. It is important to mention that if you choose to pay yearly in advance, you will be refunded any unutilised accommodation fees if you decide to leave us. The only point to remember is that the refund made will not include the benefit of the monthly discount.

By paying yearly in advance you will not only be reducing your daily accommodation rate but you will be simplifying your administration of our monthly invoices.

Example :

If your rate is of €35 per day.

- With Yearly in Advance option, you pay €12, 775
- Daily rate would reduce to €32.34 per day instead of €35 per day.
- Yearly saving would be €1,050 equivalent to a 7.6 % discount.

4 . Care for Life Option

In this option, you will choose to pay an agreed lump sum in advance and a reduced daily rate.

This Option is handled only on a one to one basis, since your physical and mental condition will influence the decision making progress when computing the lump sum payable. This option is usually taken by persons because of the following main reasons:

- Guaranteed peace of mind that the funds you have available will fund your long term care for the rest of their life whatever your needs may be in the future.
- Guaranteed security that you will be cared for by our Company.

The much reduced daily fee may vary. This will be supplemented by an agreed lump sum which will be refundable over an agreed period of time, according to a declining scale of rates per year. After this period of time expires no other supplementary money will be required to pay for your care and accommodation.

The only payment to be made thereafter is the much reduced daily rate, which is subject to cost of living increases every year. We are very willing to discuss with you further requirements so as to offer you the best value for money care plan package tailored to suit your needs.